

**"In This Letter I'll Show You How To Protect Yourself, Your Family, And Your Estate From The Thieves, Sharks, And Government Bureaucrats Who Want A Healthy Slice Of Your Money, Your Real Estate, and Any Other Assets."**

*I'll Show You How To Set Up A Bulletproof "Living Trust"... Perfectly Legal... So That You Can Control Your Estate While Your Are Living... And Only Your Loved Ones Get It Should You Die.*

March 1, 1995

Dear Friend,

It's shocking.

I hear the horror stories nearly every day. Families in crisis...they lose control of all their savings... all their stocks.. their home... everything that they worked so hard for all their lives.

It's a shame.

I'm writing to give you a plan so that you can take care of yourself and your family should the unexpected happen.

My name is Warren Stafford. You may have heard of me. I've been called "Mr. Amazing Protection Man." I honestly don't like that title. But it's kind of true... I help people protect themselves from the horrors of "PROBATE."

If someone in your family dies without the protection I recommend... you'll be facing sharks and thieves of all kinds. "Probate" tells everybody in the world (so-to-speak) that your family estate is up for grabs.

- Lawyers show-up...
- Court appointed administrators show up...
- Relatives you never knew existed show up...
- *All with their hands held out... all demanding their "fair share."*

Before I go on, let me give you an example of what I mean:

An Ohio postman died. He left \$22,864. He had *NO WILL*. It took 25 months to settle his estate. No one got anything until it was settled.

**T W E N T Y - F I V E months!!!**

The lawyers got \$2,077. The administrators got \$3,500. Figure it out!...that's a whopping 24% of his estate gone before his heirs got a nickle.

That's not the worst of it... the lawyer and administrator said they could find *NO HEIRS* in 25 months. The remainder of his estate went to the

(go to page 2)

protect the estate for the heirs. But over the years the probate process has figured out a way to make everyone's life miserable. While at the same time...lining their own pockets with the property meant for others.

**THIS IS THEFT.**

Please don't risk another day unprotected.

**You Owe It To Yourself And Your Heirs To Protect  
What You Have... Even If It's A Meager Amount --  
Protect It!**

Pick up the phone. Let me help build a wall of protection around you, and around your loved ones.

I'm sending out this letter to call your attention to this very important problem.

This is not a "mass-mailing." I couldn't handle all the calls if I sent this out to too many of these letters. But I found your name on a list of people who seem to be interested in making smart financial decisions and protecting their future.

If I'm right about you, then by all means... please pick up the phone and let me earn the right to serve you. Call me during normal business hours.

I'll help you set up a unique protection plan for the one time service fee of \$395... that's all. If you wish to change certain aspects of your LIVING TRUST after your initial set-up, there's absolutely no extra cost.

My service comes complete with a 5 year-money back guarantee. That's important when you learn that a Living Trust must be set up at least 30 months prior to executing it.

This is a small price to pay, when you learn that lawyers might typically charge \$1,000 to \$2,000 for the same service.

My small fee becomes even more of a bargain when you learn that often lawyers don't even know all they should know about setting up various kinds of living trusts.

But setting up these trusts is all I do. I've been doing this for 15 years. I've set up hundreds of them for clients all over the country.

I intend to give you more value for the money than you have any right to expect. You get this for only one reason. I'm hoping my service is so good you'll be kind enough to tell one or two of your friends about me.

**TWO REASONS WHY YOU SHOULD CALL ME...**

- 1) You could be the survivor... and get nothing... or next to nothing.
- 2) Your surviving family members could be split apart over nasty legal battles.

Don't let it happen to you or the folks you love. Probate is a terrible experience for anyone to go through. Our TRUSTS are very flexible and

(go to page 4)